

**CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE/SINGLE SOURCE PURCHASE**

Requesting Department: Utilities / Water Reclamation 10/30/2024

Vendor Name: TSC-Jacobs South LLC. (Marcus Papp)

Address: 11023 Countryway Blvd Tampa, FL 33626

Phone: 813-854-2354 E-Mail: _____

Price: \$87,318.00

Description of item to be procured:
Wemco 3" Model C pumps are utilized at both Everest Water Reclamation and Southwest Water Reclamation Facilities.

1.) Uniqueness of vendor's item/service: How is this vendor uniquely qualified to provide the product/service:

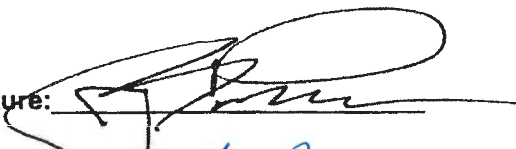
TSC-Jacobs South, LLC. is the sole source supplier of Wemco pumps and supplier of OEM replacement and repair parts.

2. Market Research: Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

The Water Reclamation Division utilizes WEMCO pumps for the grit removal system at both water reclamation treatment facilities. The Everest facility utilizes (2), WEMCO pumps. The Southwest Facility utilizes (4) Wemco pumps. Other products are available on the market that would work in place of the Wemco pumps and will be looked at when the time comes to rehab or improve the Grit removal units at either facility. For the time being due to the Grit removal system current design, dimensions, and layout, it is more cost effective to continue to utilize the WEMCO pumps.

3. Proposed Actions: Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

We will continue to stay informed of advancements in emerging and available components, processes, and equipment capable of meeting the needs of Utilities and the Community and include evaluations of different manufacturer's products as appropriate for future projects.

Department Director's Signature:  Date: 11/6/24

Approval: Procurement Manager: Wendy Roof (not to exceed \$50,000) Date: 12/1/24

Approval: City Manager: Lonnie Barron (not to exceed \$100,000.00) Date: 12/4/24

Council authorization required if exceeding \$100,000.00

Revised 1/6/20 - Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019

Section 2-144 (c)(2)(a)



P.O. Box 209 • 440 West 800 South, Salt Lake City, Utah 84110 • (801) 359-8731 • FAX: (801) 530-7531 • www.wemcopup.com



October 24, 2024

City of Cape Coral

RE: WEMCO Pumps

WEMCO Part and Repairs

I am writing this letter to inform the necessary persons that TSC-Jacobs South, LLC. of Tampa, FL is the exclusive representative in the state of Florida for WEMCO Pump. They are the sole source in the state of Florida for the following WEMCO pump products used in the municipal water and wastewater plant markets.

WEMCO Torque Flow
Hydrogritter Grit System
WEMCO-Hidrostal

WEMCO Muniflo
WEMCO Chop-Flow
WEMCO Self-priming Pumps

This exclusivity applies to all new equipment sales as well as start-up, replacement parts, testing, and maintenance services.

Pump Systems, Parts
TSC-Jacobs South, LLC
11021 Countryway Blvd.
Tampa, FL 33626
813 888 5556

We look forward to a continued relationship and service. Should you have questions or need additional information, please do not hesitate to contact me.

Sincerely,

A handwritten signature in black ink that reads 'Dave Borrowman'.

Dave Borrowman
Director of Marketing